

SAVA-TECH FINANCIAL SERVICES LIMITED



Job Advertisement:

Position: MICROFINANCE MANAGER

Job Brief:

Are you a strategic thinker with a passion for fostering financial inclusion and driving impactful change? Sava-Tech Financial Services is a financial technology company duly licensed by the Bank of Tanzania to engage in microfinance operations within Tanzania Mainland, carry out Microfinance businesses, and operate Sava Loans. As an online digital lending platform are seeking a dynamic and motivated individual to join our team as a **Microfinance Manager**. This role offers a unique opportunity to make a meaningful difference in the lives of African consumers and small businesses by spearheading our efforts to expand access to financial products and services.

RESPONSIBILITIES:

Strategic Planning: Developing and implementing strategic plans for microfinance operations, including setting goals, identifying target markets, and devising growth strategies.

Business Development: Identifying and cultivating relationships with key stakeholders such as regulatory authorities, financial institutions, NGOs, and community organizations.

Product Development: Collaborating with cross-functional teams to design and optimize microfinance products and services tailored to the needs of target customers.

Risk Management: Ensuring compliance with regulatory requirements and responsible lending practices.

Performance Monitoring and Reporting: Tracking and analyzing key performance indicators (KPIs) to evaluate the effectiveness of microfinance operations.

Team Leadership and Development: Leading and mentoring a team of microfinance professionals, providing guidance, support, and training as needed.

Customer Service and Relationship Management: Ensuring high-quality customer service and maintaining strong relationships with clients.

Financial Management: Overseeing budgeting, financial planning, and resource allocation for microfinance operations.

Market Research and Analysis: Conducting market research and analysis to identify emerging trends, opportunities, and challenges in the microfinance sector.

Regulatory Compliance: Staying abreast of relevant regulatory developments and ensuring compliance with applicable laws, regulations, and industry standards.

Perform any other duties assigned.

QUALIFICATIONS:

- Bachelor's degree in Finance, Business Administration, Economics, or a related field.
- Experience in microfinance, banking, or financial services, with a proven track record of success in business development and strategic planning.
- Deep understanding of the microfinance landscape in Africa, including regulatory frameworks, market trends, and customer needs.
- Strong analytical skills and ability to translate data into actionable insights.
- Excellent communication, negotiation, and interpersonal skills.
- Demonstrated leadership ability and experience managing teams.

Reporting: This role is essential for the company's growth and impact.

- Report directly to the CEO.
- Collaborate closely with the Management Board to achieve the company objectives.

Location: Based in Dar es Salaam with regional travels

Send your Application through this Link; [Google Forms](#)

Application Deadline: Applications are due by June 02, 2024

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